



Meeting Profile:

Arrival Date: Monday, November 16, 2009
 Inquiry Date: 15-Aug-09 Lead Days: 93
 Rooms: 31 Nights: 2 Catering: Breakfast, Lunch & Breaks
 Attendees: 40 Days: 1 Meeting: Classroom Long Tables

Sample Compset Hong Kong

Report Currency: HK\$ Standard Tax Rate: 10.00%
 All rates shown are excluding normal tax. If an item is quoted as "including tax" the rate, net of the tax is displayed for consistency of comparison

Contact: Sales@GroupMetrix.com

	Room Rates				Per Person		Meeting Rates			Food and Beverage			Comp Rooms		Discounts		Effective Per Person		Overall Total			
	Rate	Fees	Internet	Breakfast	Guest	Non Guest	Room	Internet	LCD	Break	Lunch	Dinner	#	Value	%	Value	Room	Meeting				
Compset Property # 1																						
Initial Proposal	2,100	-	160	200	850	850	Incl	3,000	Incl	Incl	Incl	-	0	0	0%	0	2,460	925	189,520			
Proposal Received																						
Response to Price Challenge:	2,050	-	160	200	800	800	Incl	3,000	Incl	Incl	Incl	-	0	0	0%	0	2,410	875	184,420			
Qualified Fade																						
Change	-50	-	-	-	-50	-50	-	-	-	-	-	-	-	-	-	-	-50	2%	-50	5%	-5,100	3%
Compset Property # 2																						
Initial Proposal	250	-	28	Incl	85	85	Incl	150	450	Incl	Incl	-	0	0	0%	0	278	100	21,236			
Proposal Received																						
Response to Price Challenge:	250	-	28	Incl	65	65	Incl	150	Incl	Incl	Incl	-	0	0	0%	0	278	69	19,986			
Qualified Fade																						
Change	-	-	-	-	-20	-20	-	-	-450	-	-	-	-	-	-	-	-	-	-31	31%	-1,250	6%
Compset Property # 3																						
Initial Proposal	2,750	-	Incl	Incl	Incl	-na-	35,000	Incl	1,636	Incl	Incl	-	0	0	0%	0	2,750	916	207,136			
Proposal Received																						
Response to Price Challenge:	2,600	-	Incl	Incl	690	690	Incl	Incl	1,636	Incl	Incl	-	0	0	0%	0	2,600	731	190,436			
Blind Fade																						
Changed to Per Person rate	Change	-150	-	-	690	690	-35,000	-	-	-	-	-	-	-	-	-	-150	5%	-185	20%	-16,700	8%
Compset Property # 4																						
Initial Proposal	1,080	-	118	Incl	500	500	Incl	1,091	1,182	Incl	Incl	-	0	0	0%	0	1,198	557	96,560			
Proposal Received																						
Response to Price Challenge:	1,050	-	118	Incl	455	455	Incl	1,091	1,182	Incl	Incl	-	0	0	0%	0	1,168	512	92,900			
Blind Fade																						
Change	-30	-	-	-	-45	-45	-	-	-	-	-	-	-	-	-	-	-30	3%	-45	8%	-3,660	4%
Compset Property # 5																						
Initial Proposal	2,000	-	120	Incl	800	800	Incl	1,800	2,300	Incl	Incl	-	0	0	0%	0	2,120	902	167,540			
Proposal Received																						
Response to Price Challenge:	1,950	-	120	Incl	750	750	Incl	1,800	2,300	Incl	Incl	-	0	0	0%	0	2,070	852	162,440			
Blind Fade																						
Change	-50	-	-	-	-50	-50	-	-	-	-	-	-	-	-	-	-	-50	2%	-50	6%	-5,100	3%

End of Summary for Sample Compset Hong Kong (5 properties in compset)

NQ = Not Quoted, Comp = Complimentary with Food and Beverage